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10 Things You Should be Doing Every Week As A Realtor

- 1) Find at least 1 FSBO and make contact with the seller
- 2) Make 1 funny post on your social media page about real estate
- 3) Post 1 link on your social media page to a helpful real estate article Or about a closing you had or a new listing you have
- 4) Update your web page or blog in some way
- 5) Contact a former client and say hello (Birthday, New Job, Child, etc)
- 6) Wear your name badge unless it's not possible (exercising, formal attire)
- 7) Make sure your car magnets are on your car and are clean
- 8) Give your business card to at least 5 different people this week
- 9) Respond to all client communications within 4 hours (unless after 10pm)
- 10) Attend a class or Broker Open House or visit a new home community or attend a community event or social club meeting

Week Of _____.

10 Points Each. How Did You Score This Week?